



Realise the potential of your Microsoft investment with Vodafone's Flexible Expertise

Organisations are choosing to extend their investments in Microsoft solutions as they look to better support flexible working, improve collaboration, and move more processes to the cloud. But de-risking migration and protecting against security threats can be complex without the right support.

Microsoft Professional and Managed Services from Vodafone are made to measure and delivered by Flexible Experts. Through our partnership with Centrality, we offer a range of expert services that enable you to implement and optimise Microsoft 365, Teams and Azure, underpinned by our experience helping businesses like yours increase their ROI.

Our aim is to make your life easier with our specialist knowledge so you can optimise and manage your environment, with confidence and at speed.

What next?

We've created these simple two-step journeys to help you understand how to make the most of your Microsoft Office 365, Teams and Azure, and identify which Vodafone service is best suited to support your organisation's needs.

EXISTING CUSTOMERS



SCENARIO 1

Step 1: What's your priority?

Protecting corporate data during remote working

- Meeting certified security standards and supporting internal governance
- Protecting corporate data to the highest standards across remote teams
- Increasing customer and partner confidence

Step 2: How can we help?

Compliance and Security service

Ensure your cloud deployment meets even the most stringent compliance and security demands with our service governed to your specific needs. Our consultants will audit your tech landscape, identify vulnerabilities and report on potential threats to your organisation, making sure everything is ready for your move.

Outcome

Realise the benefits of cloud working with our experts on-hand to manage risks, safeguard your organisation and support compliance.

SCENARIO 2

Step 1: What's your priority?

Boosting efficiency and saving costs

- Enabling a flexible IT environment that scales with any growth or decline in demand
- Reviewing your tech stack to ensure ideal operations
- Reducing costs with no long-term lock-ins or unnecessary expenses

Step 2: How can we help?

Optimisation service

Regular expert check-ups ensure your technology is being used in the most effective way, boosting performance and significantly reducing overheads.

Case study: Transport services group cuts costs

Significant cost savings were identified for this client through optimisation of their cloud environment. To date, this has provided a saving of over £200,000. The client business case was created including third-party vendor optimisation requirements and the project was successfully executed with no operational impact to the client.

Outcome

An outcome-focused approach to your Microsoft investment tailored to your business, focusing on cost saving through improved efficiency.

SCENARIO 3

Step 1: What's your priority?

Relieving the burden of software management from in-house teams

- Freeing up your IT team's time to focus on other initiatives
- Maximising user productivity of your software
- Swiftly detecting and preventing security threats

Step 2: How can we help?

Bespoke Managed Service plans

A proactive, personable service is delivered by experts to help relieve the burden on your in-house IT team – with dedicated Service Delivery Managers, continual service improvements and remote monitoring tools to improve your processes and free up resources.

Case study: School gains extra support

This client moved to the cloud and implemented new ways of working, resulting in a greatly improved remote teaching and classroom experience. It has provided the school with consistent working, no matter where they are, and also reduced the strain on their internal IT support, delivering a paradigm shift in security during the pandemic.

Outcome

An augmented IT team that has time to focus on strategy rather than admin, with an efficient, managed tech stack.

What next?

Contact your account manager to learn how our Flexible Expertise can bring you made-to-measure Microsoft Professional and Managed Services.

www.vodafone.co.uk/business/business-apps/office-365-business/managed-microsoft-office

